

WORKFORCE MANAGEMENT SOLUTION BUSINESS VALUE SCORECARD

This Business Value Scorecard helps decision-making teams evaluate and choose a new workforce management solution by effectively comparing the offerings from different vendors. By focusing on key performance indicators (KPIs) and aligning them with business objectives, you can assess the potential impact of each solution on efficiency, productivity and cost savings, aiding your selection of the best solution for your organization's unique requirements.

The vendors you're evaluating should be able to analyze your workforce operations and calculate the dollar amounts their workforce management solution will generate for the value drivers listed below, providing a detailed analysis of how those amounts were calculated.

Workforce performance	VENDOR SCORECARD			
	Value Driver	Vendor #1	Vendor #2	Vendor #3
	TIME AND ATTENDANCE			
	Payroll savings with improved accuracy and automation	\$	\$	\$
	Labor cost savings with reduced time inflation	\$	\$	\$
	Reduce unearned PTO expense with automation	\$	\$	\$
	Overtime cost savings with improved overtime visibility	\$	\$	\$
	Manager turnover reductions with a workforce assistant	\$	\$	\$
	Reduced legacy system costs	\$	\$	\$
	Timekeeping and data processing efficiencies with automation	\$	\$	\$
	Retroactive adjustments and pay correction efficiencies	\$	\$	\$
	Employee self-service and automation of time-off requests	\$	\$	\$
	SCHEDULING AND LABOR FORECASTING			
	Labor cost savings with reduced over-scheduling	\$	\$	\$
	Scheduling automation efficiencies	\$	\$	\$
	TASK MANAGEMENT			
	Task management efficiencies with improved collaboration	\$	\$	\$
	ABSENCE MANAGEMENT			
	Payroll savings with automated leave management	\$	\$	\$
	Absence management efficiencies with automation	\$	\$	\$
	EMPLOYEE EXPERIENCE			
	Deskless worker turnover reductions with improved engagement	\$	\$	\$
	Turnover cost reduction with integrated pulse surveys	\$	\$	\$
	Survey, training and document cost reductions	\$	\$	\$
	Deskless labor collaboration efficiencies	\$	\$	\$
	Document search efficiencies with mobile access	\$	\$	\$
	TOTAL	0	0	0
	GRAND TOTAL		0	