

The *True Value* of Optimizing *Your* Educational Workforce

You are unique, we get it. Let us help you build the unique business case for your workforce management project.

workforce
SOFTWARE

MAKING
WORK
EASY





Why it's so difficult to quantify the value of improving your workforce management processes **and why it's worth it.**

Make a Case for Change

The pressure on learning institutions to readjust their organizational strategies has never been greater. Decreased funding and lower enrollments have prompted administrators to explore priorities that can lower expenses while improving efficiencies. Labor costs are a major concern for every institution, and real-time labor cost reporting for awards and grants can ensure that budgets stay on track. You understand that a workforce management solution can help. Improving the processes of those high-volume transactions between HR and Payroll—in areas like employee scheduling, time tracking, and absence management—can have a dramatic impact on labor expenses. So how do you make a solid case for change that appeals to your budget committee?

Discover the Benefits That Apply Specifically to You

No two educational districts or institutions occupy the exact same state of workforce management maturity and automation. Your organization is different from the rest, which is why the mysterious formulas of generic online calculators yield inaccurate ROI predictions. Instead, we want to equip you with accurate information that supports your unique case.

Educational Institutions Save Up to \$5.3M Annually with WorkForce Software

Based on aggregated results of case studies we've done with our customers across a broad spectrum of deployments and organizational maturity, we see that educational institutions can save up to \$5.3M annually with WorkForce Software. The total return on investment you can expect will depend heavily on the particulars of your current processes, implementation details and your desired state post-implementation.

Value Drivers	Small District/College (< 2K EEs)	Large District/University (Approx. 20K EEs)
Direct Savings		
Reductions in Direct Labor Costs	\$70K – \$100K	\$772K – \$1.5M
Savings on Unearned PTO Expense	\$70K – \$90K	\$957K – \$1.4M
Reductions in Overtime Payroll Costs	\$8K – \$10K	\$85K – \$212K
Reduced Legacy System Costs	\$40K – \$50K	\$90K – \$100K
Reduced Time Inflation and Payroll Costs	\$116K – \$232K	\$75K – \$100K
Payroll and Temp Labor Expense Savings Due to Improved Absence Case Management	\$17K – \$20K	\$132K – \$190K
Process Savings		
Efficiencies in Timekeeping	\$75K – \$100K	\$500K – \$818K
Efficiencies – Adjustments and Corrections to Pay	\$8K – \$11K	\$48K – \$96K
Savings from Self-Service – Time	\$32K – \$50K	\$360K – \$476K
Savings from Self-Service – Absence	\$22K – \$27K	\$192K – \$333K
Absence/Leave Case Management Efficiencies	\$11K – \$13K	\$45K – \$53K
Total Sample Annual Recurring Benefits	\$469K – \$703K	\$3.3M – \$5.3M

"Deploying the WorkForce Suite helped Ohio University to maintain the cost competitiveness of its academic offering by improving employee productivity and reducing the size of its payroll staff."

- Ohio University

"We run thin administratively on purpose, so any time we can adjust our efforts in ways that return more to the university... it just makes sense."

- Aaron Howell - Assistant Vice President and Controller,
Oregon State University

Tailor the Value to Your Institution

Let's dig a little deeper. Request your personalized Quick Value Assessment [here](#) so that we can help you determine the true value of implementing a workforce management solution in terms and in measures relevant to your unique organization. These measures include hard benefits such as payback periods and return on investments, as well as soft benefits like improving employee experience, retention, and compliance. We can also help you understand the specific areas that only a WorkForce Software solution can improve. All you need to do is provide us with some basic information about your organization and labor costs such as number of employees, pay rates, employee turnover rate, etc. and we will take it from there.

WorkForce Software collaborates with educational institutions worldwide to complete customized and comprehensive Value Assessments that benchmark your institution against industry norms. We're committed to helping you make a case for change with an assessment that applies to your organization, using your information. It doesn't have to be difficult—so let us help.

**Request Your Personalized
Value Assessment Now!**

[LEARN MORE](#)

